



NEWS RELEASE

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FOR IMMEDIATE RELEASE

STATE OF WASHINGTON AWARDS AZUMANO TRAVEL EXCLUSIVE CONTRACT FOR INTERNET TRAVEL SERVICES

PORTLAND, OREGON (March 13, 2007) Azumano Travel has been awarded the exclusive contract to provide Internet travel services for the State of Washington, it was announced today by Azumano president and CEO Sho Dozono. Azumano was the successful bidder among a field of contenders for the solo award and replaces the outgoing provider. Azumano's office in Vancouver, Washington, which opened in 1990, will provide e-fulfillment services.

"It is particularly gratifying to have been awarded this contract and to have been recognized for our online service capabilities," said Dozono, whose Portland-based agency has long been known for its traditional customer service. "Furthermore, it is especially nice to do business with a neighbor," he added

The new contract for online travel services became effective March 1, 2007, and will expire February 28, 2008, with options to renew. Under the terms of the contract, all State of Washington agencies, boards, commissions, institutions of higher learning and members of purchasing cooperatives whose employees wish to utilize a self-booking tool for travel arrangements are mandated to use Azumano Travel for fulfillment.

"There is an increasingly high level of interest in the use of self-booking products for speed, efficiency, convenience and cost savings, and we have acquired considerable experience as a provider of e-fulfillment

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March 13, 2007

Page Two of Two

services,” said Dozono, whose agency has been providing Internet travel services for a number of years to government entities such as the State of Oregon as well as to a number of private corporations, both regionally and nationwide.

“We have watched adoption rates soar among clients who utilize our online booking tool,” added Dozono. “At the same time, not all corporate cultures are ready to embrace this technology wholeheartedly. As such, our current business model for corporate travel management calls for maintaining competency as a provider of both traditional agency services and e-fulfillment services. It’s all about choice,” said Dozono.

Prior to the award of the online services contract, Azumano was already authorized by the State of Washington to provide traditional, agent-assisted reservations under a non-exclusive contract originally awarded in January of 2004 and recently renewed.

About Azumano Travel

Azumano Travel was founded in 1949 in Portland, Oregon, and has been a member of the American Express Representative Travel Network since 2001. Azumano is a multifaceted enterprise with a combined staff of 250 and sales revenues of more than \$225 million. The company has offices in Portland, Beaverton, Tigard, Salem, Corvallis and Eugene in Oregon; Vancouver, Seattle, and Redmond in Washington, and an office in Anchorage, Alaska. For more information, visit www.azumano.com.

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